Buyer / Supplier Day **STIQ**<sup>17<sup>TH</sup> EDITION</sup>

B2B meetings planned according to your procurement needs!

> October 26, 2023 Montreal



Contact us to meet suppliers, free of charge, or for more information

1 888 875-8789 jdof@stiq.com www.jdof.ca in ♥ © ■ f

Hosted by:



STIQ receives financial support from:

 Développement économique Canada pour les régions du Québec
 for Quebec Re

Québec 👬

# About **STIQ**

Founded in 1987, STIQ is a multi-industry association of Quebec-based manufacturers whose mission is to improve the competitiveness of manufacturing supply chains in order to promote the development of our economy.

Every day for the past 36 years, STIQ's team has been in the field with manufacturers, to help them develop their network and improve their business. Therefore, each year, STIQ's unique expertise benefits more than 700 companies, active in key sectors of our economy such as aerospace, transportation, defence & security, energy and natural resources.

## The largest gathering of MANUFACTURERS in Quebec!

Since 2007, STIQ has been hosting a speed meeting event allowing OEMs/ integrators and prime contractors to meet with qualified potential suppliers.

This event has earned an excellent reputation and a great credibility over the years, becoming a major event in the manufacturing industry in Quebec.

Each edition gathers over 400 participants including more than fifty buyers. In addition to carefully planned business meetings, the event offers workshops, conferences and networking opportunities. BUYER / SUPPLIER DAY AN OVERVIEW

- 16 editions
- **5,150 participants** from the manufacturing sector
- 145 OEMs/ integrators
- 10,400 business
   meetings for
   2,535 outsourcing
   needs

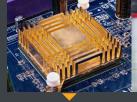
## MEET dozens of qualified suppliers in one day!

 Thanks to its long experience and unique expertise,
 STIQ plans tailored business meetings with potential suppliers that can meet your requirements.

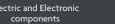
# Here's how **YOU CAN BENEFIT** from this unique event:

- **Provide us with your** outsourcing needs.
- **STIQ identifies qualified suppliers** in its large network of **5,000 companies**.
- You select qualified suppliers from a list of SMEs.
- Learn more about the selected suppliers during **one-on-one meetings**.

### A WIDE RANGE OF AVAILABLE EXPERTISE







Custom equipment design and fabrication

Structural steel and steel plate fabricatior

nd Heat

Heat and surface

Engineering and Industrial services



MEET SUPPLIERS THAT OFFER MANUFACTURING AND TECHNICAL SERVICES



Complex machining

# Participating **BUYERS**

(Previous editions)

# <section-header><section-header><section-header><image><image><image><image><image><image><image><image><image><image><image><image>





#### NATURAL RESOURCES



#### **DEFENCE AND SECURITY**





## **TESTIMONIALS** of participating OEMs/integrators (Pre

"Thanks to the great preparatory work of STIQ, we had the opportunity to discover qualified suppliers in only one day. It would have taken us days or weeks to achieve the same results."

> **Carl Tremblay** tekninn

"As a buyer, this concept of B2B meetings is really useful and we will definitely come back. The schedule of the day as well as the content of the conference were A1! Congratulations !"

**Stéphane Lavoie** 



"This event is the best industrial B2B meeting event I have ever attended. I have nothing but congratulations to convey on the behalf of Lockheed Martin Canada. See you next year!"



"A great experience! Well organized and structured. Very efficient in matching suppliers and buyers. Sharp on time. This event helps us find potential local partners and foster our economy! Congratulations!"

**Reynier Amaya** 

Previous editions)	"STIQ's event allows us to optimize our time by putting us in touch with suppliers who can fulfill our needs. We can achieve our objectives faster."	"A perfect experience for everyone. This event gives visibility to manufacturers and facilitates meeting with them. I will recommend it."
	Anny Ouellet Morris	Jean-Russel Girard
<text><section-header><section-header><section-header><section-header><section-header><section-header><section-header></section-header></section-header></section-header></section-header></section-header></section-header></section-header></text>	<text><section-header><section-header><section-header><text><text><text></text></text></text></section-header></section-header></section-header></text>	<text><text><section-header><text><text></text></text></section-header></text></text>
"It is always appreciated to meet with Quebec-based entrepreneurs. We made some interesting discoveries today. Thank you!"	<b>CAMBLI</b> "The logistic of the event is very well controlled, conducive to good contacts. We appreciated targeting our needs in advance and having suppliers	Guillaume Heran
Sylvain Thiboutot BOMBARDIER	select buyers accordingly" Lucy Landell	"This event is the most efficient way to meet several suppliers in one day at the same spot. Incredible time and money (thousands of dollars) savings compared to visiting each one individually. It is also a great occasion to network during breaks
"This day allowed us to meet suppliers from all over Quebec. In the current context with disruptions in supply chains, it is important to promote local suppliers. The format of business meetings is very effective!"	"The Buyer/Supplier Day allows us to meet several relevant suppliers in a structured way. I really appreciate the time and effort made by the STIQ team to fully understand our needs."	and lunch conference." Martin Lepage OCCEAN GO PLEINE PUISSANCE
Sophie Lavoie Q Hydro Québec	Gabriel Madeo	"This event allows us to expand our potential suppliers and create partnerships with companies. The 15-minute meeting formula is very effective, it allows us to get straight to the point with
"A1 all the way, very well organized, with solid SME's!" Guillaume Lefrançois	"Very nice event, well organized. An excellent formula to meet new suppliers."	the suppliers we met." Mélanie Bouleau
	Éric Jenkins	

"STIO's event allows us to optimize

"A perfect experience for everyone.

