

Buyer / Supplier Day

STIQ 15TH EDITION

B2B meetings

planned according to your procurement needs!

October 20, 2021



About STIQ



Founded in 1987, STIQ is a multi-industry association of Quebec-based manufacturers whose mission is to improve the competitiveness of manufacturing supply chains in order to promote the development of our economy.

Every day for the past 30 years, STIQ's team has been on the ground with manufacturers, to help them develop their network and improve their business. Therefore, each year, STIQ's unique expertise benefits more than 700 companies, active in key sectors of our economy such as aerospace, transportation, defence & security, energy and natural resources.

The largest gathering of **MANUFACTURERS** in Quebec!



Since 2007, STIQ has been hosting a speed meeting event allowing OEMs/integrators and prime contractors to meet with qualified potential suppliers.

This event has earned an excellent reputation and a great credibility over the years, becoming a major event in the manufacturing industry in Quebec. Each edition gathers 400 participants including buyers from 40 different companies.

In addition to carefully planned business meetings, the event offers workshops, conferences and networking opportunities.

Buyer / Supplier Day
An overview

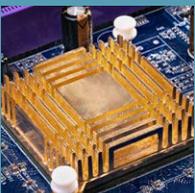
14 editions

4,500 participants
from the manufacturing
sector

115 OEMs/
integrators

8,600 business
meetings for **2,000**
outsourcing needs

A wide range of available expertise



Electric and Electronic
components



Custom equipment
design and fabrication



Molding



Structural steel and
steel plate fabrication



Heat and surface
treatment

Meet dozens of qualified suppliers in one day!

Thanks to its long experience and unique expertise, **STIQ plans tailored business meetings** with potential suppliers that can meet your requirements.



Here's how **you can benefit** from this unique event:

- 1** Provide us with your outsourcing needs.
- 2** STIQ identifies qualified suppliers in its large network of **5,000 companies**.
- 3** You select qualified suppliers from a list of SMEs.
- 4** Learn more about the selected suppliers during **one-on-one meetings**.

MEET SUPPLIERS THAT OFFER **MANUFACTURING AND TECHNICAL SERVICES**



Engineering and Industrial services



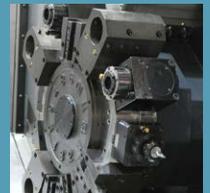
Sheet metal fabrication and assembly



Plastics and Composites



Complex machining



Tooling

Participating Buyers

(Previous editions)

Aerospace



Defence and Security



Energy



Natural Resources



ABI



www.advanceddynamics.com



UNE COMPAGNIE GLENCORE

Jacobs

MINE RAGLAN
UNE COMPAGNIE GLENCORE



SNC • LAVALIN

Transportation

ALSTOM

BOMBARDIER



CAMBLI



TM4

EXO



LION ÉLECTRIQUE

manac



NOVABUS

donnez vie à votre ville



GO PLEINE PUISSANCE



INNOVATION



VOLVO

Other Industries

AMISCO

BAUER



dormakaba

EUREKA



HATCH



Montanhydraulik Group



LUMEC

MARMEN



Corporation STERIS Canada
STERIS Canada Corporation

teknion



umano medical



SIMONEAU

VELAN



Testimonials of participating OEMs/integrators (Previous editions)

“I attend many B2B events each year and this one is by far the best. Congratulations!”

Sylvie Laporte



DAVIE

“Thanks to the great preparatory work of STIQ, we had the opportunity to discover qualified suppliers in only one day. It would have taken us days or weeks to achieve the same results.”

Carl Tremblay

teknion

“As a buyer, this concept of B2B meetings is really useful and we will definitely come back. The schedule of the day as well as the content of the conference were A1! Congratulations!”

Stéphane Lavoie



“I really enjoyed my day and my meetings. To do again! Thank you.”

Josée Deschenes



“The Buyer/Supplier Day provides time saving to the OEMs by gathering many talented Quebec companies to one event/site, and a terrific filtering tool to select the companies to meet the OEMs.”

Peter deJong

GENERAL DYNAMICS
Land Systems-Canada

“The B2B meetings were carefully planned and the SMEs were well prepared. It's always interesting to meet qualified suppliers.”

Amel Tabet



“It is always appreciated to meet with Quebec-based entrepreneurs. We made some interesting discoveries today. Thank you!”

Sylvain Thiboutot

BOMBARDIER

“This event is the most efficient way to meet several suppliers in one day at the same spot. Incredible time and money (thousands of dollars) savings compared to visiting each one individually. It is also a great occasion to network during breaks and lunch conference.”

Martin Lepage

OCEAN
GO PLEINE PUISSANCE

« STIQ's event allows us to optimize our time by putting us in touch with suppliers who can fulfill our needs. We can achieve our objectives faster. »

Anny Ouellet Morris

 **LION ÉLECTRIQUE**

“Very relevant and well organized event to meet new suppliers and to develop future partnerships.”

Gilles Desgagné



“Very nice event, well organized. An excellent formula to meet new suppliers.”

Éric Jenkins



“A wonderful experience, well organized. This event responded well to our needs. A great opportunity to meet multiple potential suppliers in a short time. Perfect!”

Neal Parkinson

CAMBLI

“A great experience! Well organized and structured. Very efficient in matching suppliers and buyers. Sharp on time. This event helps us find potential local partners and foster our economy! Congratulations!”

Reynier Amaya



“A perfect experience for everyone. This event gives visibility to manufacturers and facilitates meeting with them. I will recommend it.”

Jean-Russel Girard



“This was a well organized event that I highly recommend. The meeting setup is great and works very well. You did a great job. I have attended similar events and this one is better.”

Jose Laranjo



“Several collaborations between our company and our suppliers were born from meetings organized by STIQ. This association remains an excellent way to replenish our local supply chain.”

Guillaume Heran



“This event is the best industrial B2B meeting event I have ever attended. I have nothing but congratulations to convey on the behalf of Lockheed Martin Canada. See you next year!”

Luc Debargis



“Very satisfying first experience. The concept is interesting!”

Luc Pombert



Contact us to
meet suppliers,
free of charge,
or for more
information.

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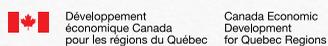
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