Buyer / Supplier Day

STIQ 14TH EDITION

B2B meetings

planned according to your procurement needs!

October 20, 2020
Montreal

STIQ
INDUSTRIAL NETWORKING

ABOUT STIQ

Founded in 1987, STIQ is a multi-industry association of Quebec-based manufacturers whose mission is to improve the competitiveness of manufacturing supply chains in order to promote the development of our economy.

Every day for the past 30 years, STIQ's team has been on the ground with manufacturers, to help them develop their network and improve their business. Therefore, each year, STIQ's unique expertise benefits more than 700 companies, active in key sectors of our economy such as aerospace, transportation, defence & security, energy and natural resources.

THE LARGEST GATHERING OF MANUFACTURERS IN QUEBEC!

Since 2007, STIQ has been hosting a speed meeting event allowing OEMs/integrators and prime contractors to meet with qualified potential suppliers.

This event has earned an excellent reputation and a great credibility over the years, becoming a major event in the manufacturing industry in Quebec. Each edition gathers over 350 participants including more than thirty buyers. In addition to carefully planned business meetings, the event offers workshops, conferences and networking opportunities.

Buyer / Supplier Day an overview

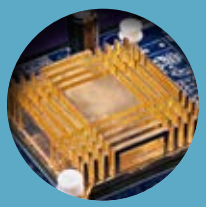
13 editions

4,000 participants from the manufacturing sector

110 OEMs/ integrators

7,850 business meetings for more than **1,750** outsourcing needs

A WIDE RANGE OF AVAILABLE EXPERTISE

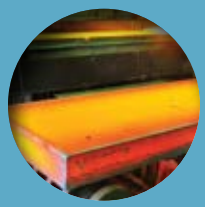


Electric and Electronic components

Custom equipment design and fabrication

Molding

Structural steel and steel plate fabrication



Heat and surface treatment

MEET DOZENS OF QUALIFIED SUPPLIERS IN ONE DAY!

Thanks to its long experience and unique expertise, **STIQ plans tailored business meetings** with potential suppliers that can meet your requirements.

Here's how **you can benefit** from this unique event:

1. **Provide us with your** outsourcing needs.
2. **STIQ identifies qualified suppliers** in its large network of **5,000 companies**.
3. **You select qualified suppliers** from a list of SMEs.
4. Learn more about the selected suppliers during **one-on-one meetings**.

MEET SUPPLIERS THAT OFFER **MANUFACTURING AND TECHNICAL** SERVICES

Engineering and Industrial services

Sheet metal fabrication and assembly

Plastics and Composites

Complex machining

Tooling

PARTICIPATING BUYERS (PAST EDITIONS)

AEROSPACE

DEFENCE AND SECURITY

ENERGY

NATURAL RESOURCES

TRANSPORTATION

OTHER INDUSTRIES

TESTIMONIALS OF PARTICIPATING OEMS/INTEGRATORS (PAST EDITIONS)

"I attend many B2B events each year and this one is by far the best. Congratulations!"

Sylvie Laporte

DAVIE

"Thanks to the great preparatory work of STIQ, we had the opportunity to discover qualified suppliers in only one day. It would have taken us days or weeks to achieve the same results."

Carl Tremblay

teknion

"As a buyer, this concept of B2B meetings is really useful and we will definitely come back. The schedule of the day as well as the content of the conference were A1! Congratulations!"

Stéphane Lavoie

Alcoa

"Great day that exceeded my expectations. Very good meetings and a few beautiful surprises"

Jean Bazinet

VELAN

"A great experience! Well organized and structured. Very efficient in matching suppliers and buyers. Sharp on time. This event helps us find potential local partners and foster our economy! Congratulations!"

Reynier Amaya

ABB

"This day of meetings allows us to realize all the know-how and the excellence of Quebec SMEs. This event opens our horizons and gives us the opportunity to do good business with high-level partners of choice to support our operations. Important business relationships to support our growth are possible with highly qualified partners."

Michel Bouchard

PREMIER TECH

"The B2B meetings were carefully planned and the SME's were well prepared. It's always interesting to meet qualified suppliers."

Amel Tabet

CAE

"It is always appreciated to meet with Quebec-based entrepreneurs. We made some interesting discoveries today. Thank you!"

Sylvain Thiboutot

BOMBARDIER

"This event is the most efficient way to meet several suppliers in one day at the same spot. Incredible time and money (thousands of dollars) savings compared to visiting each one individually. It is also a great occasion to network during breaks and lunch conference."

Martin Lepage

OCEAN
GO PLEINE PUISSANCE

"Thanks to STIQ for the organization of this event, our participation proved to be very fruitful for our business. We were able to meet a large number of relevant suppliers and create new business relationships to support our growth. The formula is effective and very friendly, really a must."

David Lallemant

LA COMPAGNIE ELECTRIQUE LION

"Very relevant and well organized event to meet new suppliers and to develop future partnerships."

Gilles Desgagné

ALOUETTE

"Very nice event, well organized. An excellent formula to meet new suppliers."

Éric Jenkins

Garant

"I really enjoyed my day and my meetings. To do again! Thank you."

Josée Deschenes

MDA
A MAXAR COMPANY

"A wonderful experience, well organized. This event responded well to our needs. A great opportunity to meet multiple potential suppliers in a short time. Perfect!"

Neal Parkinson

CAMBLI

"A perfect experience for everyone. This event gives visibility to manufacturers and facilitates meeting with them. I will recommend it."

Jean-Russel Girard

AD
www.advancedadynamics.com

"This was a well organized event that I highly recommend. The meeting setup is great and works very well. You did a great job. I have attended similar events and this one is better."

Jose Laranjo

INNOTECH–EXECAIRE
AVIATION GROUP

"Several collaborations between our company and our suppliers were born from meetings organized by STIQ. This association remains an excellent way to replenish our local supply chain."

Guillaume Heran

LATESYS

"This event is the best industrial B2B meeting event I have ever attended. I have nothing but congratulations to convey on the behalf of Lockheed Martin Canada. See you next year!"

Luc Debargis

LOCKHEED MARTIN

"Very satisfying first experience. The concept is interesting!"

Luc Pombert

Canadel

Contact us to meet suppliers, free of charge, or for more information.

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Hosted by:

STIQ
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