

BUYER/SUPPLIER DAY

STIQ 12TH EDITION

B2B meetings

planned according to
your procurement needs!



October 23, 2018, Montreal



About STIQ

Founded in 1987, STIQ is a multi-industry association of Quebec-based manufacturers whose mission is to improve the competitiveness of manufacturing supply chains in order to promote the development of our economy.

Every day for the past 30 years, STIQ's team has been in the field with manufacturers, to help them develop their network and improve their business.

Therefore, each year, STIQ's unique expertise benefits more than 700 companies, active in key sectors of our economy such as aerospace, transportation, defence & security, energy and natural resources.

The largest gathering of **MANUFACTURERS** in Quebec!

Since 2007, STIQ has been hosting a speed meeting event allowing OEMs/integrators and prime contractors to meet with qualified potential suppliers.

This event has earned an excellent reputation and a great credibility over the years, becoming a major event in the manufacturing industry in Quebec.



Each edition gathers over 350 participants including more than thirty buyers. In addition to carefully planned business meetings, the event offers workshops, conferences and networking opportunities.

Buyer/ Supplier Day An overview

- **11 EDITIONS**
- **3,150 PARTICIPANTS**
from the manufacturing sector
- **100 OEMS/INTEGRATORS**
- **5,800 BUSINESS MEETINGS**
for more than 1,000 outsourcing needs

MEET DOZENS OF QUALIFIED SUPPLIERS IN ONE DAY!



Thanks to its long experience and unique expertise, **STIQ plans tailored business meetings** with potential suppliers that can meet your requirements.

Here's how you can benefit from this unique event:

- 1** Provide us with your outsourcing needs.
- 2** STIQ identifies qualified suppliers in its large network of **5,000 companies**.
- 3** You select qualified suppliers from a list of SMEs.
- 4** Learn more about the selected suppliers during one-on-one meetings.

A WIDE RANGE OF AVAILABLE EXPERTISE

Meet suppliers that offer manufacturing and technical services



Electric and Electronic components



Custom equipment design and fabrication



Molding



Structural steel and steel plate fabrication



Heat and surface treatment



Engineering and Industrial services



Sheet metal fabrication and assembly



Plastics and Composites



Complex machining



Tooling

PARTICIPATING BUYERS (past editions)

AEROSPACE



DEFENCE AND SECURITY



SNC • LAVALIN



ENERGY



NATURAL RESOURCES



TRANSPORTATION



OTHER INDUSTRIES



TESTIMONIALS OF PARTICIPATING OEMS/INTEGRATORS (past editions)

"Thanks to the great preparatory work of STIQ, we had the opportunity to discover qualified suppliers in only one day. It would have taken us days or weeks to achieve the same results."

Carl Tremblay

teknion

"As a buyer, this concept of B2B meetings is really useful and we will definitely come back. The schedule of the day as well as the content of the conference were A1! Congratulations!"

Stéphane Lavoie



"It is always appreciated to meet with Quebec-based entrepreneurs. We made some interesting discoveries today. Thank you!"

Sylvain Thiboutot

BOMBARDIER

"This event is the best industrial B2B meeting event I have ever attended. I have nothing but congratulations to convey on the behalf of Lockheed Martin Canada. See you next year!"

Luc Debargis



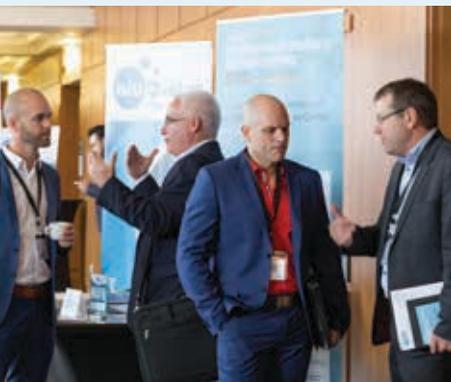
"We attended the last two Buyer/Supplier Days. We have quotes in excess of 2 M\$ in potential business. We are looking to increase that number by 10, depending on our contracts. This event is a great place to meet qualified suppliers for initial contact, to determine whether we have to follow-up for more business."

David Jensen



"Great day that exceeded my expectations. Very good meetings and a few beautiful surprises"

Jean Bazinet





“The B2B meetings were carefully planned and the SME’s were well prepared. It’s always interesting to meet qualified suppliers.”

Amel Tabet



“A perfect experience for everyone. This event gives visibility to manufacturers and facilitates meeting with them. I will recommend it.”

Jean-Russel Girard



“Very enlightening meetings with dedicated craftsmen that can look ahead. Having a better knowledge of the suppliers offers many opportunities and innovation possibilities in our own activities.”

Lyne-Brigitte Leclerc



“This was a well organized event that I highly recommend. The meeting setup is great and works very well. You did a great job. I have attended similar events and this one is better.”

Jose Laranjo



“A very productive day that will surely prove fruitful for our company.”

Luciano de Lavigne



“A great experience between suppliers and OEMs. Easy to meet many in one day. Good discussions throughout the day.”

Rémi Carpentier



**Contact us to
meet suppliers,
free of charge,
or for more
information**

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